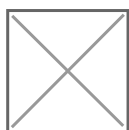




**Ted Smith**

**Senior Vice President, National Sales, Apricus Specialty Solutions**



Ted Smith is the senior vice president of national sales for Apricus. With more than 10 years of experience in the workers' compensation industry, Ted is an expert on managing specialty services, including diagnostics, durable medical equipment (DME), and home health services, and is a contributing author to The Sounding Board blog.



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